



# Procurement as a Service

## Business solutions centered on your needs

Axis Business Solutions' Procurement as a Service Program enables technology influencers to increase profitability and strengthen relationships with their clients. Our PaaS Program is designed to allow you to focus on providing your core services to your customers in an efficient manner, while gaining a competitive edge. For service-focused companies, product fulfillment is a non-core function and procurement expertise is typically lacking. Indirect costs associated with product fulfillment can amount to 10 to 15 percent of top line revenue.

We become an extension of your organization, managing every aspect of the procurement cycle for you including: product research, order fulfillment, invoicing and receivables, shipping, RMA logistics and more.

“ Working with them has allowed us to provide more complete solutions to our customers and add revenue to our projects. The benefits of their program have exceeded our expectations. ”

**Don Viar**, Epic Technologies



### Program Benefits

- » Increase profitability by lowering expense of procurement.
- » Eliminate potential competition by offering a full solution.
- » Enhance visibility into your accounts by having an additional team assigned to your end users.



### Program Resources

- » Dedicated, experienced account team
- » Daily order status and shipping reports
- » Software license and warranty renewal management
- » Access to over 200 distributors and direct suppliers
- » Access to best in class industry pre-sales tech support

Axis customizes its programs to best meet the needs of you and your clients.  
Call now to speak with a Program Manager.